



Curtis Stokes' **Recommended Best Buy** **Newsletter** **Issue #2**

Presented by Curtis Stokes
Yacht Sales Agent

Welcome to my yacht and sportfish market Best Buy update. In each newsletter, I will present what I feel are the best buys and charters on the yachting market. I base this belief on a combination of price, condition, amenities, and possible charter potential for brokerage yachts, along with special rates, events, location and amenities for charter opportunities. If you see another yacht that you feel is a great buy or charter, or just have a question about the yacht, please contact me and I will research the yacht in a similar manner to my choices below.

I wish you fair skies, calm seas and a lifetime of enjoyable yachting or fishing!

LUXURY YACHT VACATIONS • CHARTER MARKETING • YACHT BROKERAGE • NEW CONSTRUCTION
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1. **Fortitude (US\$500,000):**



A 217' diesel-electric powered oil supply vessel available for a yacht conversion project. With over 5,200 sq. ft. of deck space that has a 600 LT tonnage capacity, ice classed and potentially over 300,000 gal. fuel

capacity after conversion, this is truly a future go-anywhere expedition yacht. We have put together a conversion project team of naval architect, project manager and shipyard to offer this project as turn-key or we can customize to your design. This vessel was just decommissioned in June, so here is a rare opportunity to buy a recently operated supply vessel in good condition at an incredibly low price.

2. **Golden Cell (US\$20,000,000):**



This 164.4' Benetti was built in 1996 and just completed a major refit in Florida. six staterooms and all the water toys make this a great charter yacht operation. Best of all, her asking price was **just reduced \$3,000,000!**

3. D’Natalin I (US\$18,750,000):



A meticulously maintained 1996 151’ Delta. Here is a great chance to own a proven world cruising motor yacht in immaculate condition and a Delta pedigree. This beautiful

motor yacht is as classic as they get!

4. Lady Frances IV (US\$4,295,000):



This 2000 103’ Broward is a repeat from my last newsletter because the asking price was **reduced \$700,000!** With a top speed of 22 knots and a very upscale interior, this four stateroom motor yacht includes three king size staterooms and one queen. The master

stateroom is on-deck, so no stairs! The rich mahogany wood throughout and extra high overheads round out a very unique Broward on the market. Owner is unable to use the yacht anymore due to health reasons and is ready to sell, so try \$4,000,000!

5. Lady K (US\$2,299,000):



A 1998 84' West Bay Enclosed Pilothouse with three staterooms, large aftdeck and loaded with electronics. She is immaculately maintained by a very fastidious owner. She's also very seriously for sale at this below market asking price. This is a beautiful yacht at a great price!

6. Male Order (US\$618,500):



A 1994 56' High Tech motor yacht with three staterooms. With quality construction and styling, plus a huge master stateroom, large aftdeck and Flybridge, this yacht offers comfort, efficiency and style. She is the lowest priced 56' High Tech

available for sale in the US!

7. Jammin (US\$64,900):



A 1994 33' Sea Ray Sundancer presently cruising the Chesapeake Bay area. She carries on the Sea Ray tradition for stylish design and quality construction at an affordable price. This perfect family cruiser is the lowest priced 33' Sea Ray available in the Maryland area.

**Best Sportfish Buy:
Caliente (US\$1,200,000):**



A 1994 72' Mikelson sportfisherman that has been donated to a charity and is now available for sale. This three stateroom, semi-enclosed flybridge model has been well maintained and is priced well below market. For a good condition, late model sportfisherman, this price is fantastic!



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Best Yacht Charter Opportunities:

1. **D’Natalin I:** This 151’ Delta is listed above as a best buy and is also available for charter at a **reduced rate of \$125,000 per week**. She’s presently cruising New England and will cruise the Caribbean this fall and winter. Her traditional interior is absolutely spectacular!
2. **Knot Tide:** This four stateroom 105’ Broward bases in Florida and offers **No Delivery Fee** to the Bahamas for charters 7 days or longer. The starting rate of \$31,500 per week, plus expenses, includes a 34’ towed tender fully rigged for fishing
3. **Gloria’s Sun:** A 1994 94’ Monte Fino motor yacht that includes a 32’ 250hp Scarab Sport tender all for a starting rate of only \$24,500 per week, plus expenses! She’s cruising the Bahamas and Florida all year.
4. **Mediterranean:** There’s still time to visit the Med! We have several yachts cruising there now, including the 140’ **MARTHA ANN** cruising Croatia in July and August and **VIRGINIA MIA**, a 95’ Astondoa located in the Western Med.

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Recent Best Buy Yachts Sold:

1. **Emerald Seas** (US\$1,495,000): A 1983/2000 105' Lloyds five stateroom raised pilothouse motor yacht included in my last newsletter sold for a rumored \$1,200,000!
2. **Miss Lillie** (US\$2,895,000): A 2002 75' Hatteras motor yacht included in my last newsletter sold for a rumored \$2,700,000!
3. **Bravo Zulu** (US\$3,995,000): A 1997 92' Westship motor yacht sold for a rumored \$2,815,000!
4. **ShaZamm** (US\$2,395,000): A 2003 65' Hatteras sportfish sold for a rumored \$2,200,000!

Finally, don't forget our exclusive "Try Before You Buy"® program, where you can charter one of our charter fleet yachts that is also available for sale, and enjoy a special discounted final sales price.

Thanks for looking at my Best Buys. If you would prefer not to receive this information, just email me and I will remove you from my mailing list. If you know of anyone who would like to receive this newsletter, please forward it to them or have them contact me and I will include them in future mailings.

And in today's world, I have to add that any yachts offered are subject to still being available and all information stated above is believed correct, but is not guaranteed. Now that the legal eagles are happy, **let's go yachting!**

Sincerely,

Curtis Stokes

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