



Curtis Stokes' **Recommended Best Buy** **Newsletter** **Issue #4**

Presented by Curtis Stokes
Yacht Sales Agent

Welcome to my yacht and sportfish market Best Buy update. In each newsletter, I will present what I feel are the best buys and charters on the yachting market. I base this belief on a combination of price, condition, amenities, and possible charter potential for brokerage yachts, along with special rates, events, location and amenities for charter opportunities. If you see another yacht that you feel is a great buy or charter, or just have a question about the yacht, please contact me and I will research the yacht in a similar manner to my choices below.

I would like to dedicate this newsletter to Ann Marie Teixeira, who lost her four month battle against cancer just after Christmas. Ann was a Charter Marketing Coordinator with The Sacks Group and was well known and respected in the yachting industry. Although I only got to know Ann for the first eight months of my association with The Sacks Group, I quickly appreciated her wonderful personality and friendship.

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As a cancer survivor, being married to a cancer survivor, having lost my father and mother to cancer and having an Aunt battling cancer, Ann's death was especially painful. However, all of us who knew Ann are now blessed with her memory and now start this New Year knowing she is in a better place and no longer suffering. Ann bought each person at The Sacks Group a yellow **LIVESTRONG**® wrist bracelet, so I wear it every day to remind me how lucky we all are to enjoy the life we have!



I wish you fair skies, calm seas and a lifetime of enjoyable yachting or fishing, but I especially wish each and every one of you a very happy and HEALTHY New Year!

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1. **Bart Roberts (\$15,000,000):**



Bart Roberts is a 265' converted Coast Guard ice breaker with 10 Spanish colonial styled staterooms, a casino, cinema, spa, 10' X 20' pool, helicopter hanger and a gym. From the Henry Morgan Suite to the Blackbeard Suite,

each stateroom has a personal Jacuzzi. She is SOLAS certified for 36 passengers.

2. **Artful Dodger (\$8,900,000):**



This 145' Diaship/Heesen is a 5 stateroom 20 knot jet drive motoryacht with only a 5'8" draft and an on-deck master stateroom and helipad. All of this makes her the perfect large yacht for Bahamas cruising! She's also a

Superyacht Society Design Award winner.

3. The World Is Not Enough (23,000,000 Euros):



This brand new 140' Millennium is not only a beautiful European built 5 stateroom motoryacht, she is also the world's fastest motoryacht at 65 knots!

4. Las Olas (\$2,195,000):



This 106' 4 stateroom Broward has been a very successful charter yacht but is now seriously for sale. She has a light and airy interior, spacious country style galley and large cockpit. Owner wants her sold immediately!

4. Souvenir (\$3,490,000):



This spectacular 2002 87' Queenship is a repeat, as she was **just reduced another \$500,000!** This is on top of a previous **\$1,000,000 price reduction!** Her interior reminds me of a classic 1930's sailing yacht, but her exterior is modern style cruising yacht. This unique

yacht has to be the very best buy available!

5. Lady Leaf (\$1,375,000):



Lady Leaf is a 2000 70' Neptunus with a recent **\$120,000 price reduction!** She has three large guest staterooms plus a large crew quarters aft. She does 30 knots with a 5' draft, which makes her a great Bahamas charter opportunity!

6. Janice Lynn (\$465,000):



Janice Lynn is the only 3 stateroom 46' Azimut available for sale in the U.S. She is in immaculate condition, having been captain-maintained and has very low hours on her mains. A turn-key cruiser – very seriously for sale.

Best Sportfish Buy:
Maverick (\$2,950,000):



This 4 stateroom 37 knot 2000 74' Ricky Scarborough is one of the largest quality sportfishermen to have come out of the Carolinas. She's a great sea boat with a top of the line interior.



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Best Yacht Charter Opportunities:

1. **Pangaea:** This unique 1999 184' Halter expedition yacht is cruising the South Pacific and is available for charter for \$175,000 per week, plus expenses. She carries 12 guests with the owner's suite having a private deck. She offers a state of the art entertainment system, high speed internet connection, 36' Predator sportfish tender plus two inflatable tenders for diving and exploring. She even includes two dive instructors and dive masters. Our guests rave about the crew and wonderful experience this yacht offers.
2. **Indulgence:** She's a beautiful 142' tri-deck motoryacht built in 1996 and refitted in 2003. A full beam salon, huge media room, upper deck owner suite and a glass-bottomed observation portal for underwater viewing makes this a really neat adventure for only \$98,000 per week, plus expenses. She is presently cruising the Caribbean and will then head for the Mediterranean this Summer.
3. **On Seafari:** This 108' Broward cockpit motor yacht just returned to the charter market under new ownership. She has been spruced up and has completed her first successful charter this winter. 3 staterooms, country style galley and beautiful raised panel teak interior create a luxurious interior environment to go along with the active sports oriented deck areas. The awesome crew offers her for charter at \$25,000 per week, plus expenses, or \$32,000 all-inclusive! She's currently in the Caribbean and will be available in the Bahamas this Spring.

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Recent Best Buy Yachts Sold:

1. **Lady Lola** (85,000,000 Euros): A 2001 194' Oceanco motoryacht sold for a rumored 57,000,000 Euros!
2. **On Seafari** (US\$2,200,000): A 1985 108' Broward that I sold recently for \$2,025,000!
3. **Summer Suite** (US\$4,395,000): A 1999 100' Broward motoryacht sold for a rumored \$3,650,000!

Finally, don't forget our exclusive "**Try Before You Buy**"® Program, where you can charter one of our charter fleet yachts that is also available for sale, and enjoy a special discounted final sales price.

Thanks for looking at my Best Buys Newsletter. If you would prefer not to receive this information, just email me and I will remove you from my mailing list. If you know of anyone who would like to receive this newsletter, please forward it to them or have them contact me and I will include them in future mailings.

And in today's world, I have to add that any yachts offered are subject to still being available and all information stated above is believed correct, but is not guaranteed. Now that the legal eagles are happy, **let's go yachting or fishing!**

Sincerely,

Curtis Stokes

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