



## Curtis Stokes' Recommended Best Buy Newsletter Inaugural Issue

Presented by Curtis Stokes  
Yacht Sales Agent

Welcome to my inaugural yacht market Best Buy update. In each newsletter, I will present what I feel are the best buys and charters on the yachting market. I base this belief on a combination of price, condition, amenities, and possible charter potential for brokerage yachts, along with special rates, events, location and amenities for charter opportunities. If you see a yacht that you feel is a great buy or charter, or just have a question about the yacht, please contact me and I will research the yacht in a similar manner to my choices below. But remember, yachting isn't only about price, it's about **FUN!** So, find the yacht you love and **enjoy** fair skies, calm seas and endless stories and memories!

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## 1. LATITUDE (US\$15,500,000):



A 170' converted German supply vessel built in 1973 and converted to an expedition yacht in 2003 in Brazil. She accommodates 12 guests and 15 crew and carries a 43' Mares sportfisherman plus a 25' catamaran and two inflatable tenders 18' and 15', along with all the dive and water sports equipment you can think of. She sports a swimming pool and Jacuzzi in

the upper aft deck. **LATITUDE** is built to take whatever weather comes her way. The price was just **reduced \$4 million dollars**, making this go-anywhere expedition yacht now seriously for sale and very attractive for a new owner!

## 2. RENEGADE (US\$9,950,000):



A 140' Lloyds motor yacht built in Australia in 1992 and since proven to be a true world cruiser. I was previously the captain of this yacht for five years and can personally tell you that she is not only seaworthy, but also comfortable. She

accommodates ten guests and eight crew and also includes classification society approved plans for a 14' extension. Having completed several major refits, I can confirm that the present owner has invested a lot more money in this great yacht than the asking price, which has been reduced several times. The Owner just took delivery of his new yacht, so he is now anxious to sell **RENEGADE**. She presently lies in Nice, France.

3. La Corniche (US\$4,395,000):



This 1993 111' Northcoast was designed by Jack Sarin with a four stateroom arrangement plus crew quarters. The price was just **reduced \$600,000** and the Owner will consider 75' to 85' trades. She is a well maintained yacht with a motivated Owner, which combines for a great deal!

4. Lady Frances IV (US\$4,995,000):



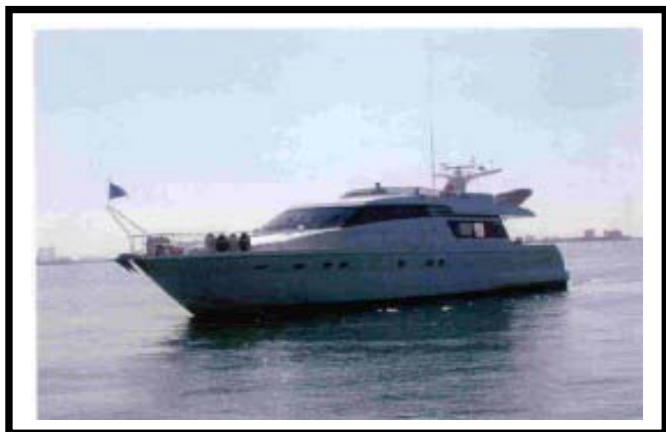
A 2000 103' Broward with a top speed of 22 knots and a very upscale interior. This four stateroom motor yacht includes three king size staterooms and one queen. The master stateroom is on-deck, so no stairs! The rich mahogany wood throughout and extra high overheads round out a very unique Broward on the market. Owner is unable to use the yacht anymore due to health reasons and is ready to sell, so try \$4,000,000!

5. **MISS LILLIE (US\$2,895,000):**



A 2002 75' Hatteras Sportdeck with five staterooms. She is immaculately maintained by a full time crew and very fastidious Owner. She's also very seriously for sale with a recent **\$100,000 price reduction**. This is a beautiful yacht at a great price!

6. **One More Toy (US\$945,000):**



A 1997 (with a major refit in 2003) 62' San Lorenzo motor yacht with three staterooms. With quality Italian workmanship and styling plus a huge master stateroom, large aftdeck and Flybridge, this yacht offers comfort, efficiency and style. She joined the charter market in

November 2003 and has been quite busy since then. An anxious two yacht Owner makes her a great buy!

## **Best Charter Yacht Buy:**

### **EMERALD SEAS (US\$1,495,000):**



A 105' Lloyds motor yacht built in Australia in 1983 and extensively refitted in 1997 and 2000. She accommodates ten guests and six crew with a unique five stateroom arrangement for this size yacht. With economical Gardner Diesels,

she is a great world cruiser and charter yacht. The owner has spent over \$1.3 million on upgrading her in the past five years. Try finding a yacht of this size for this price in this condition!

## **Best Sportfish Buy:**

### **HIDEOUT (US\$995,000):**



A 1981 55' Merritt Sportfisherman. Here's a chance to own a classic and very sought after Merritt. From her beautiful burled wood salon to her re-powered ten-cylinder MAN engines, no expense has been spared to maintain this beautiful classic. Why not fish in style and pride.



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## Best Yacht Charter Opportunities:

1. **Big Easy:** Visit Alaska in luxury with Big Easy this summer. She is a 126' Trinity accommodating 8 guests in 4 staterooms. Captain David has many stories to tell, along with pictures and itineraries from previous Alaska cruises. Alaska's cruising season is short and sweet, so book now! *10% off charter fee or 8 days for the price of 7 if booked by April 16, 2004!*
2. **Pangaea:** This 184' Expedition-style yacht is currently in Costa Rica ready for charter. She comes with a professional crew of 11. They have recently reduced their rate from \$175,000 per week to \$150,000 per week!
3. **Insatiable:** A 100' Broward with three staterooms cruising the Bahamas, while towing a 32' Intrepid at no additional cost. We have May 4 through the 31<sup>st</sup> available at a special rate of \$29,500 per week!
4. **Mediterranean:** Going to the Med? We have several yachts headed there now. The best kept secret is Croatia, where the 140' **MARTHA ANN** will be cruising in July and August. I personally cruised Croatia last summer for five weeks and would highly recommend this area. **VIRGINIA MIA**, a 95' Astondoa, will be available for charter in the Western Med starting in April. Picture yourself on her aftdeck docked in St. Tropez!

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## Recent Best Buy Yachts Sold:

1. **Margaux** (US\$2,400,000): A 1993 116' AOS motor yacht repossessed by a bank and sold for a rumored \$1,750,000!
2. **Serenity** (US\$5,795,000): A 1997 106' Jack Sarin designed 5 stateroom raised pilot house motor yacht sold for a rumored \$5,000,000!
3. **Lady Swenson** (US\$1,300,000): A 1991 92' Cheoy Lee 4 stateroom yacht with separate crew quarters sold for a rumored \$850,000!
4. **Alter Ego** (US\$1,095,000): A 1991 70' Hatteras motor yacht sold for a rumored \$840,000!
5. **Crisdel** (US\$949,000): A 1997 54' Bertram sportfish sold for a rumored \$825,000!

Finally, don't forget our exclusive "Try Before You Buy" program, where you can charter one of our charter fleet yachts that is also available for sale and enjoy a special discounted final sales price.

Thanks for looking at my Best Buys, but if you would prefer not to receive this information, just email me back and I will remove you from my mailing list. If you know of anyone who would like to receive this information, please forward this information to them or have them contact me and I will include them in future mailings.

And in today's world, I have to add that any yachts offered are subject to still being available and all information stated above is believed correct, but is not guaranteed. Now that the legal eagles are happy, **let's go yachting!**

Sincerely,

*Curtis Stokes*

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